



360 DEGREE CONSULTANCY

Revolving Economics..... Evolving Finance



360 Degree Consultancy Private Limited

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About 360 Degree Consultancy

360 Degree Consultancy is a brain of professionals from different fields with varied experience to have one stop shop for Feasibility Analysis, Business Valuation, Resolution of NPA, Due diligence & Credit Monitoring and Debt Recovery Agency

Vision

To be a partner of choice for the planning and execution of economic and business decisions.

Mission

To achieve high degree of ethical and efficient standards in completing the assigned task in a professional manner.

Area of Services

- ◆ Investment Banking
- ◆ Economic and Financial Research
- ◆ Resolution of Stressed Assets
- ◆ Due diligence & Credit monitoring
- ◆ COC Advisory Services under Insolvency & Bankruptcy Code
- ◆ Debt Recovery Agency



Scope of Services

Investment Banking

- ✓ Corporate Finance
- ✓ Partner Search and Joint Ventures
- ✓ Mergers & Acquisitions
- ✓ Business restructuring
- ✓ Transaction advisory
- ✓ Private Equity & Venture Capital

Economic and Financial Research

- ✓ Industry and Sector specific reports
- ✓ Detailed Project Reports
- ✓ Investment Memorandums and Pitch Books
- ✓ Economic Viability Reports
- ✓ Market Research

Resolution of Stressed Assets

- ✓ Review the position of account as per bank
- ✓ Meeting the Management and understanding specific issues of the account
- ✓ Preparing the viability report as per EIC framework
- ✓ Bringing the company and the bank to a common and acceptable platform
- ✓ Preparing a Resolution Plan and executing it with the consent of creditors and borrowers.
- ✓ Preparing a plan for divesture of assets (if necessary)

Due Diligence and Credit Monitoring

- ✓ Regulatory Review
- ✓ Variance Review
- ✓ Transaction Review
- ✓ Current Assets Review
- ✓ Ownership & Management Review
- ✓ Assets Liability Management Review
- ✓ Hedging Mechanism Review
- ✓ Primary and Collateral Securities Review
- ✓ Guarantors' Review

COC Advisory Services under Insolvency & Bankruptcy Code

- ✓ Guiding the Financial Creditors in the process of CIRP.
- ✓ Handling issues at COC Meetings.
- ✓ Search of Resolution Applicant(s).
- ✓ Monitoring the Resolution Plan after its approval from NCLT.

Debt Recovery Agency

- ✓ Search, Survey and Inspection of the Properties
- ✓ Recover and realize Bank's Debts
- ✓ All other allied and incidental things for recovery



Strengths

- ✓ Combined experience of over 200 years
- ✓ Steep Learning Curve after working with Large & Medium organisations
- ✓ Cross cultural and varied industry experience of Semi Government, MNC and Emerging Corporate.

Experiential Track of the Key Persons

- ✓ Canara Bank
- ✓ Deutsche Bank AG
- ✓ Federal Bank
- ✓ Fidelity Investments
- ✓ Fitch ratings
- ✓ HUDCO
- ✓ ICICI Bank
- ✓ IFCI
- ✓ IFCI Infrastructure Development Limited
- ✓ Khanna Paper Limited
- ✓ Majestic Auto Limited (A Hero group enterprise)
- ✓ Onida Credit Rating Agency
- ✓ Oriental Bank of Commerce
- ✓ Punjab & Sind Bank
- ✓ Punjab National Bank
- ✓ State Bank of India
- ✓ State Bank of Patiala
- ✓ Thomson Bank-watch
- ✓ UNCTAD (A United Nations Organ)
- ✓ Union Bank of India
- ✓ Zee Entertainment Limited



BOARD OF DIRECTORS



Mr. Amit Mittal

Amit is an FCA and a partner in Mittal Goel & Associates offering comprehensive professional services across the vast spectrum of Tax Advisory and Regulatory, Corporate Advisory, Auditing, Financial Management, Financial Services, Management Consultancy, Due Diligence, Investigative Audit and Concurrent Audits. He has an across industries experience in Hospitality, Banking, Retail, Healthcare, Entertainment, Textile, Real Estate, Film Production and Distribution Houses, Charitable Trust & Society, Professionals, Logistics, Information Technology, Education, Credit Cooperative Society, Nidhi Company, Finance & Investment Company, Media and many others. He has conducted various audit assignments related to Statutory Audit, Concurrent Audit, Internal Audit in OBC, PNB, Bank of India and IDBI Bank.



**Mr. Arun Kumar
Mehra**

Arun brings nearly 25 years of diverse experience in the accounting, banking relationships, operations and administration with leading apparel export and buying houses, construction and infrastructure companies. He also has in-depth knowledge of banking and loan documentation and export-import policy matters.

He holds a Bachelor degree and Post Graduate Diploma in Export Management from Indian Institute of Export Management, Bangalore. He has recently completed his certificate course as Debt Recovery Agent from IIBF (Indian Institute of Banking & Finance).



Mr. Dinesh Seth

Dinesh possesses experience of more than 15 years in the financial services industry lies in the field of credit appraisal for the Home Loans, Infrastructure Projects and various Greenfield and brown-field projects of manufacturing industry. He has worked with both Public sector and Private sector institutions like HUDCO and ICICI Bank that provides him the key to understand the various risks and perceptions while evaluating the financial proposals. He has been running his boutique financial advisory entity that raises capital for the new as well as existing projects. He has served industries in the field of Auto components, Textiles, Steel, Garments, Paper and Packaging, Food processing, Power, Real estate, etc and has enriching experience in the working of these industries. He holds a bachelor degree in law and a postgraduate from NMIMS in the Business Administration. He is also registered with IBBI (Insolvency & Bankruptcy Board of India) as Insolvency Professional.



**Mr. Pramod
Khandelwal**

Pramod has been a veteran banker and served Union Bank of India for more than 35 years in various fields related to Credit appraisal, Treasury & Forex, Credit Monitoring and Recovery. In his last assignment with the bank, he was posted as Regional Head Ludhiana and retired as DGM. He has been an out-of-the-box thinker with a proven track record of increasing revenues, implementing marketing initiatives & creating an environment that facilitates teamwork and entrepreneurship.

He is a post graduate in Economics from Agra University and is a prolific speaker on issues related with national importance.

ADVISORY BOARD



Mr. Amit Gupta

Amit is the Promoter Director of ST Cotex Exports Private Limited that is one of the largest textile entities of Ludhiana. Amit is a Post Graduate and has been involved in the textile activities for the last 15 years. He is well versed with the various activities of the textile mill operations related to Spinning, Weaving, Knitting and Dyeing.



Mr. Anil Aggarwal

Anil is a Fellow Company Secretary and Bar Council member at High Court of Punjab and Haryana. He has an experience of more than 30 years of practicing in the fields of Business law, Company law, BIFR, DRT, SAT, Insolvency and Liquidation matters at NCLT as well as High Courts at Chandigarh and Delhi. He had been practicing as a company secretary prior to year 2000 and has handled various matters related to Secretarial work of both listed and unlisted entities.



Mr. D. S. Tripathi

Tripathi an Ex Banker, is a post graduate in Chemistry from Lucknow and a certified Associate of Institute of Bankers who had donned the cap of GM (Recovery) in his last assignment with Union Bank of India and played crucial role in bringing to close many assets due for recovery. He brings over 38 years of commercial banking experience. He joined the Union Bank of India in 1977 as Probationary Officer and held diverse positions, managing varied portfolios before being elevated to the level of Top Executive Grade. He has managed varied roles covering Corporate Finance & Credit Management, Retail Banking, NPA Management, Rural Banking, Resources Mobilisation, Customer Relationship Management, Branch Network Expansion and HR Management.



Mr. Durgesh Pandey

Durgesh holds a Bachelor Degree in Electrical Engineering along with an MBA in Marketing Management. He is a veteran of Power and mining sector with a well-rounded experience of 20 years in large and medium industries. He has worked with Indo Gulf and Monnet Ispat & Energy for gaining integrated experience in Power, Fertiliser, Mining, Sugar and Steel industry to set up their plants. He is well acquainted with power trading business for all durations.



Mr. Manoj Shukla

Manoj is a Fellow Chartered Accountant with experience of more than 20 years in the real estate sector. He has hands on experience of working with a large real estate entity of North India based out of NCR and deftly handling the Regulatory as well as Non regulatory issues of the sector. He is at present engaged with SS Group of Companies at Gurgaon as Chief Financial Officer and supervising projects with an area of more than 100 acres in NCR.

ADVISORY BOARD



Mr. Sameer Mittal

Sameer is the promoter director of Bhagwati Lacto Vegetarian Exports Private Limited. He has been involved in the agriculture and food industry for the last 15 years. Bhagwati has been one of the leading export house related to Basmati Rice and is gaining substantial ground under his leadership.



Mr. Sanjay Aggarwal

Sanjay is a Fellow Chartered Secretary with an experience of more than 20 years in matters related to Secretarial services, Corporate Laws, SEBI and Insolvency & Bankruptcy Code. He is also a registered Insolvency Professional and active in resolution and liquidation of the entities under Corporate Insolvency Resolution Process. He has worked for both Listed and Unlisted entities and carried out tasks related to Public and Rights Issue, Private Placement, Compliance with Regulatory Authorities and various other matters related to Corporate Laws.



Mr. Sanjog Bawane

Sanjog holds a Bachelor of Engineering and M.Tech in Urban Planning. He is an Infrastructure Sector expert who has an experience of more than 17 years working with HUDCO, L&T, CCCL and Feedback Infra. He has been instrumental in managing the bid process for infrastructure sector and gained immensely exposure in Transportation, Energy, Construction and other allied sectors.



Dr. Shobhit Kalia

Shobhit holds a Doctorate in Management and graduation in Hotel Management from University of Huddersfield, UK. He has a well-rounded experience of working with Indian Hotels Company Limited at Dubai and with KK Modi Group at Delhi. He has gained teaching experience with SP Jain Institute of Management and with UEI Global as Dean of their Indian operations. He has been doing exemplary work with LokBharti Skilling Solutions Private Limited in the field of Corporate Social Responsibility.



Mr. Vijay Kumar

Vijay holds a Bachelor of Engineering degree in Mechanical from National Institute of Technology Jamshedpur and PGDM in Materials Management from Annamalai University. He is having experience of nearly 30 years in the Iron & Steel industry. He has expertise in Project execution, valuation of Plant & machinery, assessment of EBITDA margin of Plant Operation. He has worked with various industries at various capacities including L&T, Bhushan Steel & Power Ltd. & Monnet Ispat & Energy Ltd.



Mr. Vivek Srivastava

Vivek holds an MBA in Finance from Narsee Monjee Institute of Management Studies, Mumbai. He is a member of Royal Institute of Chartered Surveyor (MRICS), UK. He brings more than 20 years of experience spanning Credit Rating of Banks and Financial Institutions, Corporate Credit Risk Assessment, Risk Management and Mitigation Strategies, Financial Research Outsourcing, Financial Advisory and Consulting services. He has worked with clients that included Banks, Financial Institutions, Investment Banks, Independent Research Companies across India, USA, UK and the Middle East region. He has previously worked with Fitch Ratings, Thomson Financial Bank Watch, Onicra Credit Rating Agency and International Development Research Centre.



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